

TIRCATM
**The
International
Retail
Consulting
Alliance**

Understanding the world.

To assist we have created TIRCA, a unique network which provides key strategic partnerships with people who are experts in their respective markets, who share the same values and business philosophies.

Together we provide the best advice to help our clients cross borders.

The breadth and quality of our cross-border service is significantly enhanced through this partnership. Regular meetings are held in different member states; ideas and contacts are shared, and our

collective knowledge across the network evolves with the market. Our dedicated UK team, plus our network of partners in Europe, the US and Australasia, offers a unique service to Investors and Retailers looking to cross borders.





The International Retail Consulting Alliance.

TIRCA is an international network created by independent businesses that are experts in their respective markets. These firms share the same values and business philosophies. Firms are located in:

EUROPE

Ceusters
Belgium

Inmored
Spain Specialists

Jens Betge
German Specialists

LASBA
Spanish & Portugal Specialists

Main Real Estate
The Netherlands

Nordland Real Estate Partners
Scandinavia

Prime Retail Consulting
Germany

Reno Your Retail Partners
Italy Specialists

Sarici Consulting
Turkey Specialists

Ten Rep
Scandinavia

Time Retail Partners
UK Specialists

UP! Real Estate
France Specialists

GCC

ACR
GCC specialists

NORTH AMERICA

Bergner Inc. Real Estate Advisors
Canada Specialists

Blatteis & Schnur
US West Coast Specialist (L.A.)

Capricorn Retail Advisors
NY Specialists and
US Mall & Outlet specialists

Kirsch Agency
Chicago Specialists

Odyssey Retail Advisors
US Specialists

RECS Real Estate Consulting
Mexico Specialists

Rielly Retail Solutions
US Specialists

The Retail Connection
Texas Specialists

AUSTRALASIA

Graham Singh Retail
Australia Specialists

Match Realty
New Zealand Specialists

Alliance map.



What we do.

Tenant Representation.

We support retailers and property owners in securing the right locations and occupiers across high streets, shopping centres, retail parks, and mixed-use destinations. From site selection and tenant mix strategy to lease negotiation and execution, we create leasing solutions that enhance performance, visibility, and long-term asset value.

Investment & Capital Markets Advisory.

We advise investors, developers, and owners on acquisitions, disposals, and portfolio strategies across retail and commercial real estate. Combining local market expertise with cross-border reach, we help clients identify opportunities, structure transactions, and unlock value throughout the investment lifecycle.

Strategic Advisory & Market Intelligence.

We deliver research-driven insight to inform critical real estate decisions. Through market studies, feasibility analyses, and strategic advisory, we provide the clarity required to assess risk, validate opportunities, and position assets and brands for sustainable growth.

Asset Management & Value Creation.

We work alongside owners to optimise asset performance over time. Our approach focuses on commercialisation strategies, repositioning initiatives, and active value management designed to strengthen income, relevance, and resilience in evolving retail environments.

International Expansion & Cross Border Advisory.

Through our international network of local specialists, we support retailers and investors in expanding into new markets with confidence. We combine on-the-ground execution with coordinated cross-border strategy, ensuring consistency, speed, and local market precision at every stage.

Our Clients.

Our Clients.

A selection of the partnership's retail clients.

A | X
ARMANI EXCHANGE

BURBERRY
LONDON

CHANEL

GUCCI

Holland & Barrett

HEMA

JD

JIL SANDER

LEGO

SMYTHS
TOYS SUPERSTORES

UNI
QLO

ZARA

F
FENDI

next

RICHEMONT

SAMSUNG

vom
FASS

BESTSELLER

Our Clients.

A selection of the partnership's landlord/investor clients.

PERMIRA

ARDIAN



Bridgepoint

CINVEN

Claberdien

Deka
Investmentfonds

L CATTERTON



CARLYLE



AEW

CBRE Investment
Management

Hines



PATRIZIA

LONE STAR FUNDS

Eurofund
Group.

Case studies



Retailer:
Antony Morato

Partners:
Reno → LaSBA

Geography:
Italy → Spain

Stores:
Antony Marto took 5 stores in Spain



Retailer:
Nau!

Partners:
Reno → LaSBA

Geography:
Italy → Spain

Stores:
Nau! took 3 stores in Spain



Retailer:
Delpozo

Partners:
LaSBA → Time Retail Partners

Geography:
Spain → UK

Stores:
Delpozo took a store on Sloane Street London



Retailer:
BSTN

Partners:
RipCo → Time Retail Partners

Geography:
USA → UK

Stores:
BSTN took a store in Brixton London



Retailer:
Fanatics

Partners:
Time Retail Partners → Jens Betge

Geography:
UK → Germany

Stores:
Fanatics took a store in Munich



Retailer:
Five Guys

Partners:
Time Retail Partners → TenRep

Geography:
UK → Sweden

Stores:
Five Guys took 5 stores in Sweden



Retailer:
Rana Parizu

Partners:
Reno → Capricorn

Geography:
Italy → USA

Stores:
Working a store.

European Partners.



CEUSTERS

Belgium

CEUSTERS is a leading commercial real estate firm in Belgium, providing property management, valuation, leasing and advisory services. With over 80 years of experience and offices in major cities, the company supports retail, office, industrial and mixed-use portfolios, delivering trusted guidance to owners, investors and occupiers.

Main services include.

Real Estate Management

Rental, Sales & Advice

Valuations & Advice

International Real Estate Advice

Investments & Advice

Tailormade Tenant Representation

Clients:

Union Investment

CBRE IM

Inditex

Bestseller

CEUSTERS

Contact.

Axel Ceusters
COO
axel.ceusters@ceusters.be

Laurens Coart
Head of Retail Agency
laurens.coart@ceusters.be

Antwerp Office
Uitbreidingstraat 72
Box 2 2600 Antwerp

+32 3 231 88 76
ceusters.be



InmoRed

Madrid, Spain

InmoRed is a nationwide Spanish real estate network that unites independent agencies to offer broad market coverage and comprehensive property services across the country. Through this collaborative structure, the group provides sales, rental and advisory support, combining local expertise with the reach of a national platform.

Main services include.

Property Management

Investment

Property Agency

Tenant Representation

Market Research

Valuation

Network benefits:

Retail experts in High Streets and shopping centers

Coverage across Spain

Local expertise strengthened by national reach

Shared digital tools and cooperative branding



Contact.

Ramon Sierra
CEO/Managing Partner
+34 609078116
rsierra@inmoed.com
Gran Via 57, 7º C
Madrid, 28013
info@inmored.com
www.inmored.com



Jens Betge

Real Estate Management

DACH (Germany,
Austria, Switzerland)

Led by founder Jens Betge, who brings over 20 years of senior retail real estate experience, the firm supports brands across all aspects of store development and portfolio management in the DACH region, helping build and maintain sustainable store portfolios.

Main service include.

Strategic Expansion

- Tenant Representation
- Supporting retail brands in building sustainable store portfolios across Germany and other German-speaking countries
- Defining and delivering overall store development strategy
- Executing property deals in line with company targets
- Market planning and market assessment

Portfolio Management

Managing and delivering end-to-end portfolio restructuring and optimisation, including the acquisition and letting of new stores, as well as the termination and subletting of existing locations. Leading restructuring programmes to improve the overall performance and long-term health of the store portfolio.

Jens Betge
REAL ESTATE

Contact.

Jens Betge
Founder

Bismarckstraße 7
32105 Bad Salzuflen

+491725292979

jb@jensbetge.com



LaSBA

Madrid, Spain

LaSBA provides professional advisory services to developers, owners, investors, and retail and leisure operators, in the field of Shopping Centres, High Street and Retail Property in general, with extensive experience across the Iberian Peninsula, LaSBA supports both local and international investors and retailers looking to expand in Spain and Portugal. The company assists clients throughout the entire lifecycle of retail real estate projects, from concept and development to leasing and asset management.

Services include.

Market and Feasibility Studies

Development Consultancy

Shopping Centre Leasing

Retail Tenant Representation

Retail Investment Advisory

Property and Asset Management



Contact.

Arcadio Gil
CEO

agil@lasba.com

LaSBA

Paseo de la Castellana 143, 6°C,
ES 28046 Madrid, Spain

+34 914 178 100

www.lasba.com



MAIN Real Estate

Netherlands

At MAIN Real Estate, we support retailers, investors and landlords with strategic retail real estate advice that drives growth and delivers results.

With 15+ years of experience in the Dutch high street market, we help national and international brands expand, invest smarter and stay ahead of market trends.

What we do:

Lease & Letting

Guiding retailers, hospitality concepts and landlords from strategy to execution

Acquisition & Disposition

Advising private & institutional investors with a focus on value and long term return

Strategic Advisory

Optimizing retail portfolios and solving complex real estate challenges

Core Expertise:

- Specialist retail real estate advisor with expertise in both high streets, luxury and shopping centres
- Proven involvement prime and dominant retail locations
- Strong local market insight combined with nationwide execution capability
- Trusted partner for investors, landlords and retail brands
- Market-driven advice supported by data, digital tools and hands-on experience
- Discreet boutique positioning strong focus on long-term relationships and value creation

MAIN REAL ESTATE

Contact.

Jean-Marie Mulkens
Founder | Director

+31(0)6 21 11 29 46
jeanmarie@mainre.nl

www.main-realestate.nl



Nordland Real Estate Partners

Scandinavia

Nordland Real Estate Partners is a Sweden-based advisory firm supporting international investors and property owners across the Nordic region. The firm focuses on commercial real estate investments in Sweden, Denmark and Finland, guiding clients through the full investment process.

Main services include.

Market research & analysis

Strategic advisory

Project development

Leasing

Investment & Acquisition advisory

Asset management

Team & Experience

Our team brings extensive experience in real estate investment, development and advisory across the Nordics, with involvement in leading retail destinations and close collaboration with international investors, property owners and retail brands.

NORDLAND
REAL ESTATE PARTNERS

Contact.

Peter Gullberg

Partner

+46 702 30 60 11

peter.gullberg
@nordlandrealestate.com

Skeppsbron 3
211 20 Malmö

www.nordlandrealestate.com



Prime Retail Consulting

Germany

Prime Retail Consulting is a specialist independent retail property consultancy based in Düsseldorf and working throughout the whole of Germany. We specialise in the leasing of all forms of retail properties on behalf of Landlords with a particular focus on shopping centres and out of town retail units. This is our DNA.

What we do:

Leasing

Supporting Landlords in the assessment of rental values, terms and conditions alongside a coherent tenant mix strategy leading to a successful leasing campaign.

Retail Investment Acquisition Advisory

Analysis of an asset and its positioning within the market reflecting current tenant demand and supply. Compiling a sustainable rental income and forming an opinion on the future proofing of the property and its potential.

Team and experience

The two founders of the business, Alastair and Marcel, have worked together for over 20 years leasing some of the largest shopping centres and retail park properties throughout Germany, supported by a small highly adept team.

PRIME
RETAIL

Contact.

Alastair Green
Managing Director
+49 171 5583461
agreen@
primeretailconsulting.de

Neubrückestrasse 1
40213 Düsseldorf
+49 160 3334356
contact@
primeretailconsulting.de
primeretailconsulting.de



Reno

Milan, Italy

Reno Your Retail Partners is an Italian retail real estate advisory firm that supports landlords, occupiers and investors with leasing, site selection and market strategy, while also providing specialised financial advisory services to Tenant Representation involved in retail and mixed use assets.

4 Business Units.

Tenant Representation

Follows the development of domestic and international chains with strategic and operational support, guiding their expansion plans.

Strategy & Management

Supports retailers exploring market entry or new growth opportunities by offering strategic direction, shaped by market insight and experience.

Financial Advisory

Partnering with private equity funds and retailers, the division delivers retail due diligence, M&A support and realestate valuations.

Geo Data Intelligence / International

It guides retailers in international expansion, highlighting growth markets and evaluating locations through accurate footfall analysis.

Private Equity Funds:

[Guess](#)

[Mango](#)

[Pandora](#)

[All'Antico Vinaio](#)

[Autogrill](#)

[Burger King](#)

[Gruppo Campari](#)

[Nespresso](#)



Contact.

Gian Enrico Buso
g.buso@reno-it.com

Reno S.r.l.
Sede legale: Palazzo Bernini
Centro Direzionale Milano 2 –
20054 Segrate (MI) – Italy
www.reno-it.com/en



Sarici Consulting

Istanbul, Turkey

Sarici Consulting is a Turkish real estate and retail development consultancy based in İzmir and İstanbul, serving the Balkans and Azerbaijan. The firm advises developers, investors and retailers on residential, office, retail, hotel and mixed-use projects, including site strategy, design, government relations, expansion planning and contract negotiations.

Services include.

Tenant Representation

Strategic Advisory

Real Estate Development Consultancy

Retail Development Consultancy

Investment Advice

SARICI
CONSULTING

Contact.

K. Rahmi Sarıcı

Founder

+90 533 541 1526

rahmi.sarici

@sariciconsulting.com

Akdeniz Mahallesi

Cumhuriyet Bulvarı No:118/15

35210 Konak- İzmir

info@sariciconsulting.com

www.sariciconsulting.com



TenRep

Scandinavia

TenRep is a Scandinavian retail real estate and establishment consultancy headquartered in Sweden. The firm supports retailers and occupiers with expansion and location strategy, advising on site selection, lease negotiation, portfolio management and operational setup. TenRep combines local market expertise with hands-on support across Sweden and the wider Nordic region.

Main services include.

Establishment & Expansion Advisory

Site Selection & Location Strategy

Lease Negotiation & Tenant Rep

Lease Admin & Portfolio Support

Operational & Exit Support



Contact.

Anders Nilsson

Partner

nilsson@tenrep.se

Phone: +46 70 696 38 8 5

Head Office

Sigurdsgatan 7A, 721 3 0
Västerås, Sweden

info@tenrep.se

tenrep.se/en



Time Retail Partners

London, UK

Time Retail Partners is a boutique retail property consultancy that is based in London and is very active across the whole of the UK. We aspire to continue to be one of the leading advisers in our industry and work on some of the best retail destinations in the UK and advise some of the UK's most successful retailers.

We specialise in assisting our clients in the following fields:

Leasing

Retail Representation

Investment

Leisure and Food & Beverage

Lease advisory

Team and experience

Our team has a wealth of knowledge and experience having come together from several established businesses.

We enjoy working in an everchanging dynamic sector and pride ourselves on our commitment to deliver exceptional result for our clients.



Contact.

Rob Wingrave
CEO
+44 (0)7768 602 245
rob@timeretailpartners.com

Time Retail Partners
26 Market Place,
London, W1W 8AN
+44 (0)20 7408 0900
reception@timeretailpartners.com
timeretailpartners.com



UP! Real Estate

Paris, France

Up! Real Estate is an independent Parisbased commercial real estate advisory firm focused primarily on retail and related asset classes. Operating as a boutique platform, it supports investors, landlords, and retail brands through tailored advisory, investment, and commercialization services, combining strategic analysis with transaction execution across the French market.

Main services include.

Investment Advice

Client Financing Solution

Market Research & Studies

Marketing & Asset Management

Brand Development

Real Estate Listings



Contact.

Bruno Ancelin
CEO - Founder
b.ancelin@uprealestate.com
+33 6 48 85 19 69

Fabrice Fubert
Chairman & Partner
f.fubert@uprealestate.com
+33 6 12 20 99 08

UP! Real Estate
60 Rue de la Chaussée d'Antin
75009 PARIS

contact@uprealestate.com
+33 (0)1 40 35 03 90
uprealestate.com

GCC Partners.



ACR Partners

MENA Region

Based in Abu Dhabi, ACR Partners brings over 30 years of international retail real estate experience. The firm supports clients across asset management, leasing, operations, development and portfolio transformation, helping improve performance, enhance occupancy and income, and maximise long-term asset value across MENA and international markets.

Main services include.

Asset Management & Value Performance

Leasing, Strategy and Retail Planning

Market, Catchment & Positioning

Digital Innovation & Brand Growth

Development & Design Criteria

Operations, Property & Facilities

Master Planning

Placemaking Methodology



ACR Partners

Mall & Placemaking Advisors

Contact.

Gary Burrows
Founding Partner
gary@acr-partners.com

Richard Foulds
CEO and Partner
richard@acr-partners.com

Office
M +971 50 278 5054
M +971 50 264 1135
www.acr-partners.com

North American Partners.



Bergner Inc.

Real Estate Advisors

Canada

Bergner Inc. Real Estate Advisors is a Toronto-based retail leasing and advisory consultancy and brokerage. The firm provides strategic advice, site selection, transaction management, and tenant representation services.

About us.

Our Strategy

We develop market-specific retail real estate merchandising strategies and leasing solutions that drive stronger occupancy and improved net operating income. Our team has completed leasing assignments in more than 40 shopping centres across Canada and the United States.

We advise retailers on market entry and expansion while also helping companies reposition or exit locations that no longer meet corporate goals and objectives.

Our track record

Clients include 20 Vic Management Inc., Canapen (Halton) Limited, Capital Property Developments Inc., Cushman & Wakefield Asset Services Inc., Ideal Cut Properties Inc., Kingsett Capital Inc., MillDon Living, Taylor Co Ltd. and Vancouver Airport Authority.

Both past and present tenant mandates include Foot Locker Canada, Ladurée Canada, Mobilia Canada, Raffi Jewellers and By Design Learning Centres. The firm offers strong expertise in Canada's retail real estate market.



BERGNERINC.
Real Estate Advisors

Contact.

Ulf Bergner
Managing Partner
ulf@bergnerinc.com
011 416 930 7069

124 Chisholm St,
Oakville,
ON, L6K 3J2



Blatteis & Schnur.

LA, California.

Blatteis & Schnur is a Los Angeles-based retail real estate firm founded in 1922 and known for pioneering the modern percentage lease. The company provides brokerage, investment and development services, focusing on high street and mixed-use assets, helping shape prominent retail destinations across major U.S. markets.

Recent developments.

At Mateo (LA)

A landmark mixed-use development in Los Angeles' Arts District, blending creative office, retail and dining across a modern open-air campus. Home to major tenants such as Spotify and USC Roski, it has become a flagship example of urban industrial revitalisation.



100 Stockton (S. Francisco)

A transformative redevelopment of the former Macy's Men's Store in San Francisco, reimagined as a 250,000 sq ft highstreet destination. Curated for flagship retail, dining and experiential brands, it serves as a new anchor for the Union Square district.



Tenant representation services to retailers, including:

Emporio Armani

Louis Vuitton Duty Free

Bloomingdale's

The Cheesecake Factory

Asics

California Pizza Kitchen



Contact.

Daniel Blatteis

+1 310 282 5300

dplatteis@blatteisschnur.com

Los Angeles Headquarters
11150 Santa Monica Blvd #330
Los Angeles, CA 90025

T 310.282.5300

F 310.282.5311

blatteisschnur.com



Capricorn Retail Advisors

NY Specialists
and US Mall &
Outlet specialists

Capricorn Retail Advisors is an operator-led retail real estate investment and advisory platform founded by senior industry leaders. The firm partners with landlords and growth brands to shape luxury and mixed-use destinations, delivering disciplined, design-led transactions that protect capital, enhance merchandising and create sustainable retail environments.

Further information

Tenants

Select tenants we have worked with below.



Landlords

Select landlords we have worked with below.



Areas of Expertise:

Regional Malls

Outlet Centers

High Streets



CAPRICORN
RETAIL ADVISORS

Contact.

Jason Richer

jrichter@capricornre.com

Capricorn Retail Advisors:
25 E 21st St., 9th Fl,
New York, NY 10010

info@capricornre.com

capricornre.com



Kirsch Agency

Chicago, Illinois

Kirsch Agency is a Chicago-based boutique retail real estate brokerage specialising in tenant and landlord representation. With strong market expertise and an experienced team, the firm provides tailored leasing strategies, site selection and advisory services, supporting a diverse range of retail clients across the region.

The North Face

Seeking to optimize position in evolving market, KA executed strategic repositioning in highly competitive market. New location will insure long-term relevancy for this iconic brand.



Greystar

Corey Black represented the landlord Greystar in the signing of Bowie Barker's 3rd location in Illinois.



Under Armor

When vacancy on the avenue was its lowest, Kirsch secured the dominant market position and negotiated the most impactful retail transaction of 2016.



Pret A Manger

Our CBD strategy paid off with over 9 dominant spaces in the Loop. We look forward to their return to market in the coming years.



Contact.

Gregory Kirsch
Managing Broker
gregory@kirsch.agency
kirsch.agency



Odyssey Retail Advisors North America

Odyssey Retail Advisors delivers leasing and advisory services across U.S. markets, combining local insight with a strategic, client-focused approach. Its experience and understanding of brands, centres and high streets provide a clear path to success.

Odyssey isn't just our name; it reflects a commitment to guiding clients through retail complexity with precision, creativity and thoughtful solutions.

Further information.

For Tenants

- Strategic Planning & Branding
- Market Expertise & Analysis
- Site Selection
- Financial Evaluation & Forecasting
- Lease Negotiation
- Design & Construction
- Portfolio Maintenance & Optimization

For Landlords

- Market Study
- Project Vision
- Merchandise Planning
- Pro Forma Setting & Budgeting
- Creating the Sell Strategy
- Marketing Strategy
- Leasing & Lease Documentation

Retailer representation:

Reformation

Burberry

Dolce & Gabbana

Rivian

Bang & Olufsen

Cartier

Zimmermann

Falconeri

Simkhai

Silvia Tcherassi

Leica

ODYSSEY

Contact.

Bruce Koniver
bruce@odysseyretail.com

New York HQ Office
594 Broadway, Suite 1216,
New York, NY 11211.

info@odysseyretail.com
odysseyretailadvisors.com



RECS

Mexico City, Mexico

RECS (Real Estate Consulting Services) is a leading Mexican real estate consultancy providing leasing, feasibility and valuation services across retail, hospitality and corporate markets. Backed by 15 years of experience and over 2,200 transactions, the firm also supports investors and private equity funds with strategic and financial advisory.

Main services include.

Retail

Hospitality & Residential

Corporate Representation

Capital Markets

Private Equity



Contact.

Anuar Duayhe Aiza
aduayhe@recs.com.mx

Head Office
Volcán 150,
Lomas de Chapultepec,
Ciudad de México, 11000

retail@recs.com.mx
recs.com.mx



Rielly Retail Solutions

US Specialists

Rielly Retail Solutions is a Los Angeles-based consultancy supporting retail, restaurant and entertainment brands expanding across North America. With over 25 years of experience, the firm combines strong industry relationships with a data-driven approach to brokerage, design and construction advisory, helping clients achieve stronger outcomes.

Main Services.

Design & Construction Consulting

Understanding the complexities of any transition, RRS maps out a complete path to success and immediately brings in bestinclass design, architecture and construction experts to ensure a seamless brand rollout.

True Brand Incubation

For clients needing capital introductions, legal guidance, operational support or specialised resources for retail, F&B, logistics or office functions, RRS can coordinate all components to provide a full, integrated solutions package.

North American LBE, Retail & Restaurant Brokerage

RRS executes North American market entries with toptier developer relationships, rigorous research and unmatched expertise, ensuring successful placements coast to coast. Their conflict free, multipartner model provides clients with broader access and stronger outcomes.

Brand & Dealmaking Examples:

[Hard Rock Cafe](#)

[Hasbro](#)

[Blenders Eyewear](#)

[Scotch & Soda](#)

[Lululemon](#)

[Boll & Branch](#)

[Uniqlo](#)



Contact.

Mike Rielly

CEO

mike@riellyretailsolutions.com

Los Angeles Headquarters

Beverly Hills, CA

+1 3107209033

frontdesk@riellyretailsolutions.com

riellyretailsolutions.com



The Retail Connection

Texas & US

The Retail Connection is a Texas-based commercial real estate firm specializing in retail brokerage, management and investment. Founded in 2004 and headquartered in Dallas, the firm provides advisory, brokerage, investment, and management services, operating across major U.S. markets and known for its research-driven approach and strong relationships with national and regional retail brands.

Advisory

The Retail Connection serves as a retail advisor to maximize the productivity and profitability of national retailers, landlords, and investors.

Management

The number one objective of Connected Management Services is to provide retail shopping center owners with the management services they need to complement their inhouse capabilities and maximise asset value.

Investment

Created as a tenant driven development and acquisition platform. Connected investment services has developed or acquired approx. 9 million sq ft of it's own retail assets.

Brokerage

The Retail Connection Brokerage Services platform is committed to improving the profitability and value of our clients' commercial real estate assets. We provide tenant representation, project leasing, general brokerage, investment sales and surplus property/ disposition.



Contact.

Alan Shor
President
+1 214.572.8404
ashor@theretailconnection.net

Head Office
2525 McKinnon Street,
Suite 700,
Dallas, TX 75201

reception@theretailconnection.net
+1 214.572.0777

theretailconnection.net

Australasian Partners.



Graham Singh & Associates

Sydney, Australia

Graham Singh & Associates is a specialist retail property consultancy with over 20 years' experience in the Australian market. The firm partners with leading international and national retailers, delivering strategic advice and end-to-end support across site acquisition, leasing, development and portfolio growth.

Further information.

Retail Property Services

The firm provides a comprehensive suite of services tailored to retailers, including site acquisition and disposal (freehold and leasehold), national rollout programmes, lease negotiations, rent reviews and renewals, property and lease administration, and detailed property analysis. Additional expertise includes joint venture structuring, tenant sourcing, and complex deal negotiations.

Development & Market Expertise

Graham Singh & Associates supports the full development lifecycle, from identifying key sites through to delivery, including lobbying and rezoning applications. With deep relationships across major landlords and private lessors, the firm brings strong market insight and a proven track record working with brands such as JD Sports, Williams-Sonoma, Toys "R" Us, Kathmandu and Lush Cosmetics.

Graham Singh
RETAIL

Contact.

Graham Singh
Director

Suite 910,
61-69 Macquarie Street,
Sydney NSW 2000

+61-2-9252-9368

gsingh@tpg.com.au

www.grahamsinghretail.com



Match Realty

Auckland, New Zealand

Match Realty is a boutique Auckland-based consultancy specialising in retail and hospitality leasing across New Zealand's key shopping precincts. The firm advises landlords and occupiers on site sourcing, leasing strategy and market positioning, combining strong local insight with a hands-on, client-focused approach.

We specialise in assisting our clients in the following fields:

Retail Brokerage & Project Leasing

Speciality Retail

Development Advisory & Planning

Food & Beverage

Site Selection & Location Strategy

Entertainment & Leisure

match
Match Realty Limited Licensed Agent (REAA 2008)

Contact.

Mike Hammer
Founding Director
mhammer@matchrealty.co.nz

Match Realty
1B George Street,
Newmarket,
Auckland 1023

+64 9 307 1414
matchrealty.co.nz



Thank you.

tirca.org

TIRCA
The
International
Retail
Consulting
Alliance